### Learn from thy Neighbour: Do Voters Associate

Corruption with Political Parties?

Arieda Muço Central European University

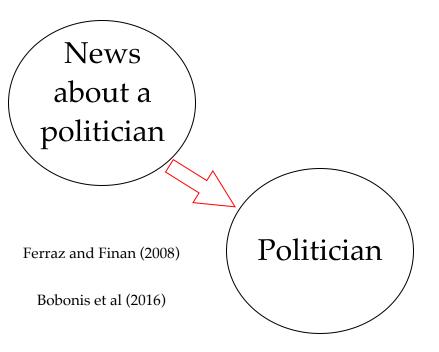


every single time there's a mass shooting i hold my breath & hope the shooter isn't black or brown knowing how it would be projected onto an entire community

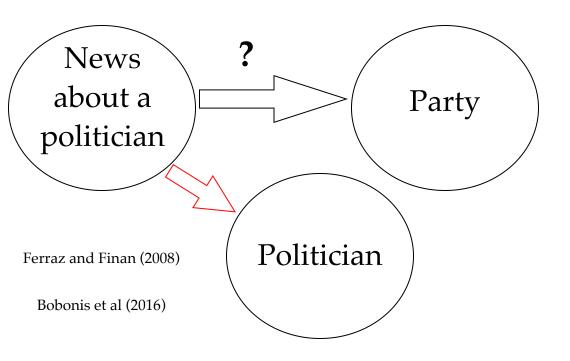
# Research Question

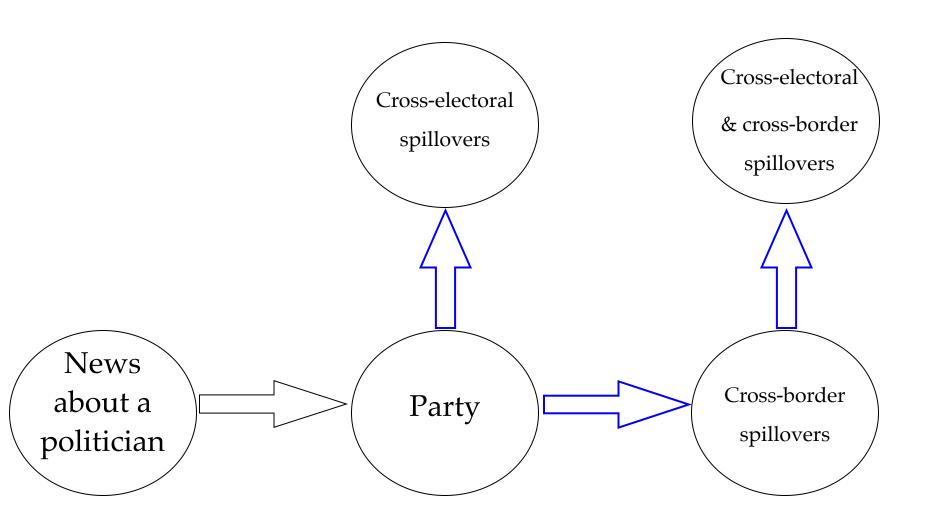
Does information disclosure about a **corrupt local politician** affects the political party?

## Previous Literature



# Open Question





## Identification Strategy

- Random audits in Brazilian local governments
- Neighboring governments sharing media coverage to the audited town (Novel Data)
- Build a Corruption Index using Machine Learning and Text Analysis Tools (New Contribution)

# Institutional Background

#### Brazilian Municipalities

- Lowest level of public administration in the country
- Responsible for providing goods and services
- Municipal revenues are generated by taxes and transfers

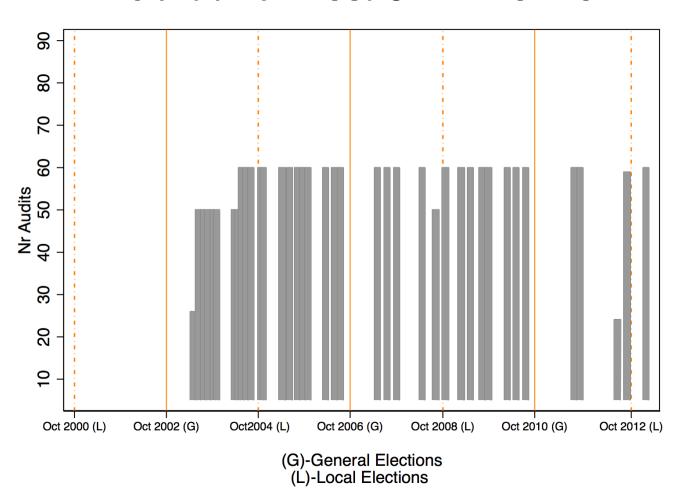
#### Political System

- Multi-party system at local and higher governments
- More than 30 parties participate in local elections
- Two main parties have dominated the race for president since the democratization of the country (PT and PSDB)

# The Audit Program



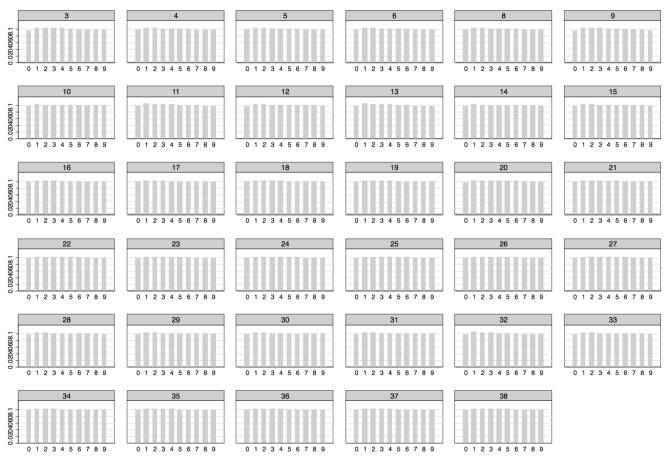
#### Audit and Election Timeline



### Fairness of the lottery

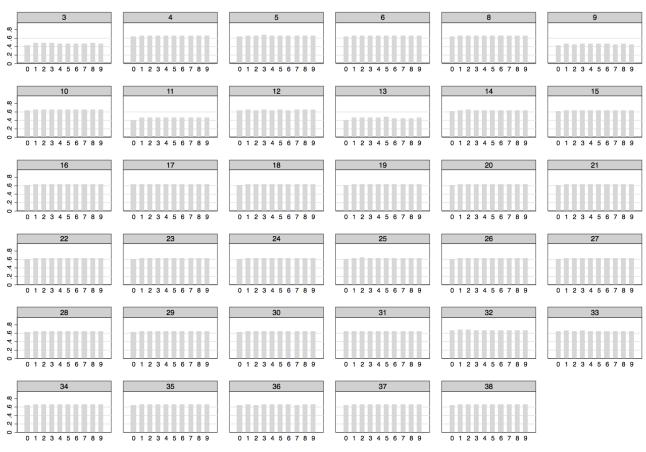
- t-tests on the sample means
- Numbers allocated and selected

#### **Allocated Numbers**



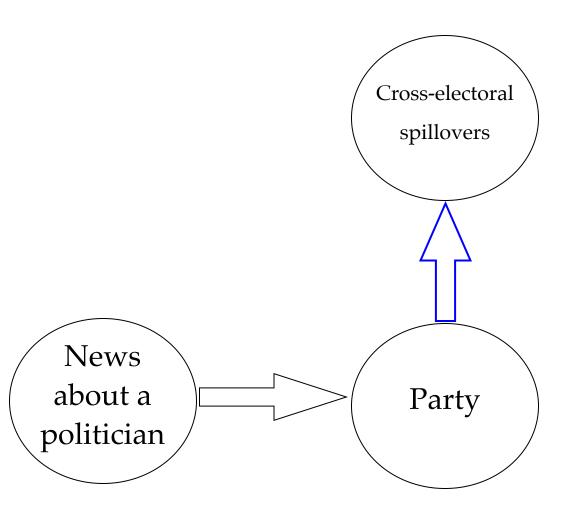
Graphs by Audit Rounds

#### Selected Numbers



Graphs by Audit Rounds

# The effect of the audit investigation



Voters recognise party labels and act accordingly

## **Empirical Strategy**

$$\Delta E_{pit} = eta_0 + eta_1 \mathrm{Audit}_{pit-s} + 
u_s + X_i^T \delta + \eta_p + au_t + arepsilon_{pit}$$

where:

 $\Delta E_{pit}$  is the electoral outcome in elections, municipal or presidential

 $Audit_{pit-s}$  equals 1 if the municipality was audited before elections

and zero if audited after elections

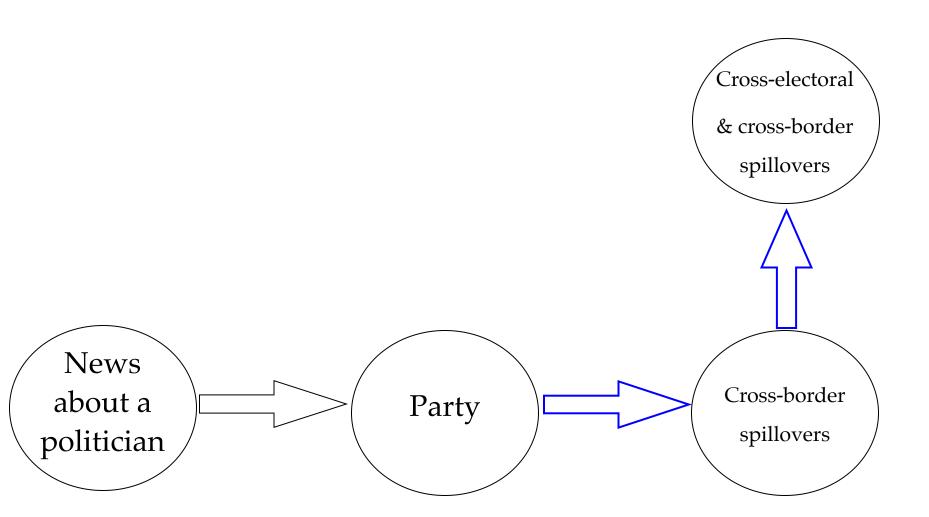
 $u_s \qquad \qquad \text{state dummies}$ 

 $X_i$  municipal characteristics

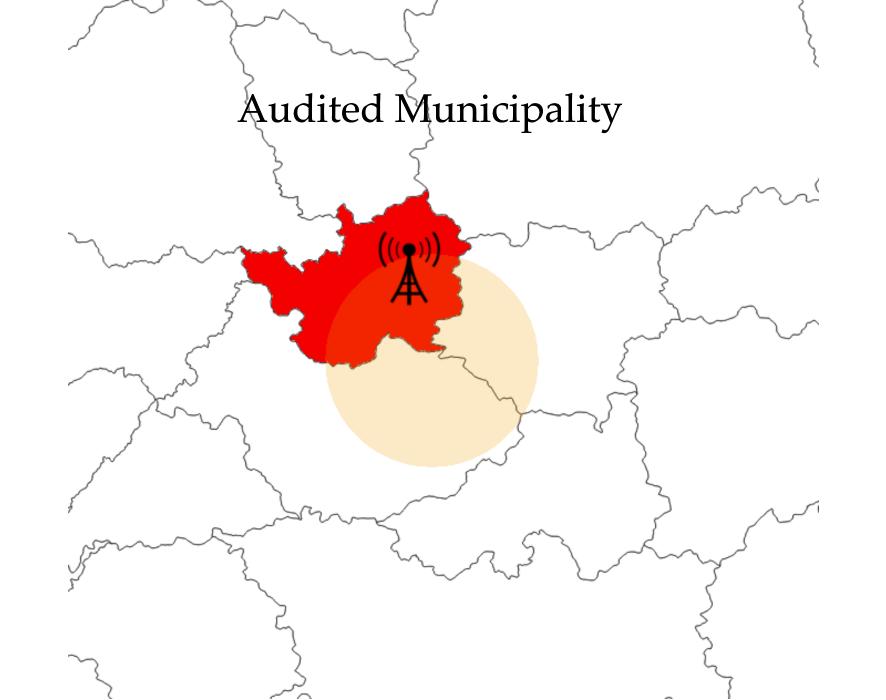
 $\eta_p$  party fixed effect

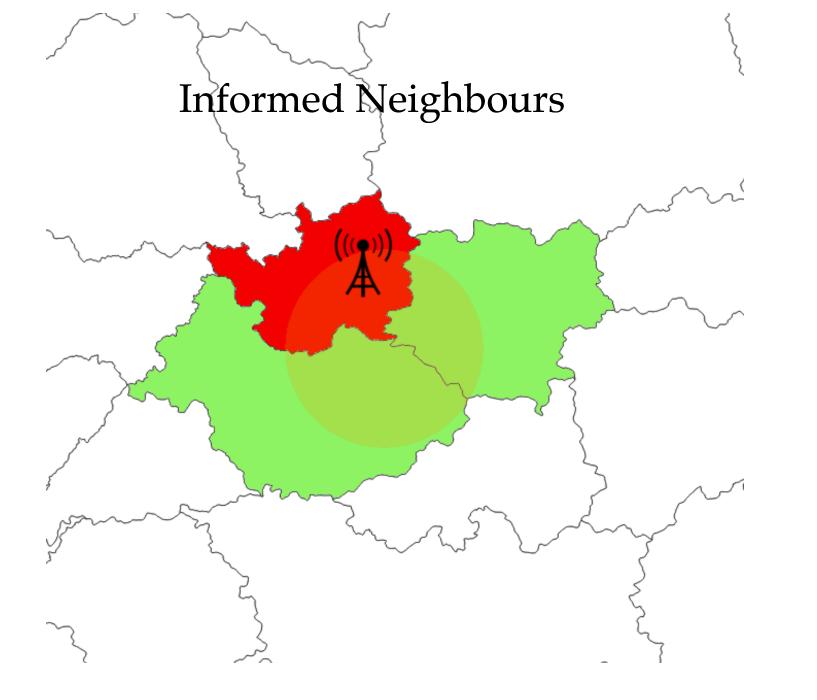
 $au_t$  time fixed effect

# Geographical Spillovers



Voters in nearby municipalities recognise party labels and act accordingly





## **Empirical Strategy**

$$\Delta E_{pjt} = eta_0 + eta_1 \mathrm{Audit}_{pit-s} + 
u_s + X_j^T \delta + \eta_p + au_t + arepsilon_{pjt}$$

where:

 $\Delta E_{pjt}$  is the electoral outcome in elections, municipal or presidential

 $Audit_{pit-s}$  equals 1 if the neighbouring municipality was audited before elections

and zero if audited after elections

 $\nu_s$  state dummies

 $X_i$  municipal characteristics of the neighbours

 $\eta_p$  party fixed effect

 $au_{t}$  time fixed effect

# Results

Benchmark Case

		Munic	Presidential			
	Reelection		$\Delta$ VS		$\Delta$ VS	
	(1)	(2)	(3)	(4)	(5)	(6)
Audit	-0.094*** (0.035)	-0.099*** (0.036)		-2.309** (1.099)		-4.731*** (1.667)
Observations	973	973	973	973	387	387
R-squared	0.066	0.116	0.091	0.145	0.290	0.334
State FE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Party FE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Controls		$\checkmark$		$\checkmark$		$\checkmark$

Notes: Standard errors clustered at the municipality level. \*\*\* Significant at the 1 percent level, \*\* Significant at the 5 percent level, \* Significant at the 10 percent level.

#### Geographical Spillovers

	Local		Presidential		
	$\Delta$ VS		$\Delta$ VS		
	(1)	(2)	(3)	(4)	
Audit	0.313 (1.679)		-3.308* (1.858)		
Observations	465	465	871	871	
R-squared	0.087	0.177	0.322	0.345	
State FE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Party FE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Controls		$\checkmark$		$\checkmark$	

Notes: Standard errors clustered at the mesoregion area. \*\*\* Significant at the 1 percent level, \*\* Significant at the 5 percent level, \* Significant at the 10 percent level.

## Summary of the Findings

- Strong electoral effect of the audit on the electoral outcomes of the party
  - In nearby areas voters do not respond to an audit investigation
- Voters in areas sharing media coverage behave similarly in presidential elections

# Intensity of Corruption

## **Corruption Intensity**

The effect of the policy may be dependent on the amount of disclosed corruption

#### Classification of Information

#### Ministério da Previdência Social:

- 1.1. Não alimentação da base do Sistema de Óbitos SISOBI/MPAS, adotado com base no Aplicativo SEO Versão 2.0 -, oriundo do INSS, referente às certidões de óbitos emitidas pelo Cartório de Registro Civil/Comarca de Rialma GO, Município Rianápolis-GO.
- 2.1. Falta de retenção e recolhimento da contribuição previdenciária de 11% sobre o valor de serviços contratados.

#### Ministério da Saúde

- 1.1. Falta de Relatório de Gestão do Exercício de 2003.
- 2.1. Funcionamento das Equipes de Saúde da Família e da Equipe de Saúde Bucal em Desacordo com as Normas Estabelecidas pelo Ministério da Saúde.

#### Different format across reports

#### 41000 MINISTERIO DAS COMUNICACOES

#### 4.1.1 CONSTATAÇÃO:

1.1) Inexistência de atendimento pessoal aos usuários.

#### 49000 MINISTERIO DO DESENVOLVIMENTO AGRARIO

#### 5.1.1 CONSTATAÇÃO:

Desvio de finalidade na aplicação dos recursos do financiamento.

#### 5.1.2 CONSTATAÇÃO:

Desvio de recursos do PRONAF B para aquisição de bens não admitidos pelo programa.

### Example of a summary

- Indication of fraud in procurement process
- Payments for non executed services
- Non actualisation of pupil's cadastral information

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- Indication of fraud in procurement process
- Payments for non executed services
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Classification problem is reduced from 172, 768 pages to classifying 104,337 phrases

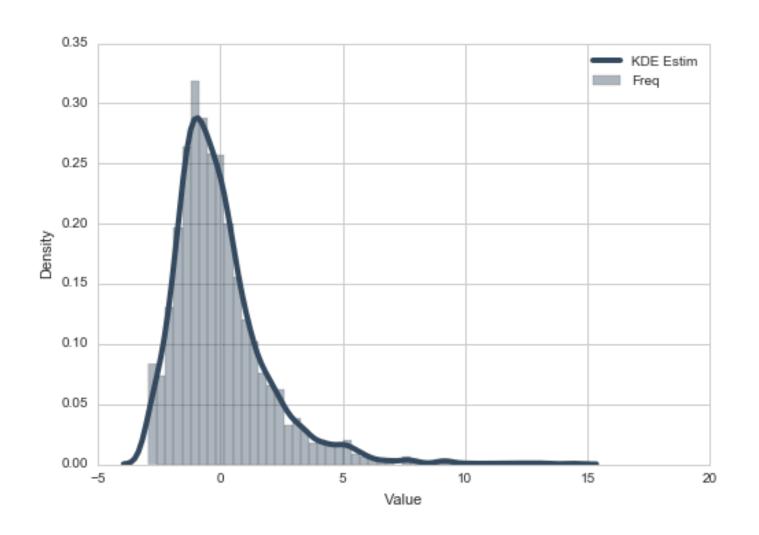
#### Text Classifier

- Words and combination of words (bigrams and n-grams)
  - words: fraud, collusion, fake
  - combination of words: procurement simulation
- Severe irregularities are related to Procurement Process,
   Over-invoicing, and Diversion of Resources

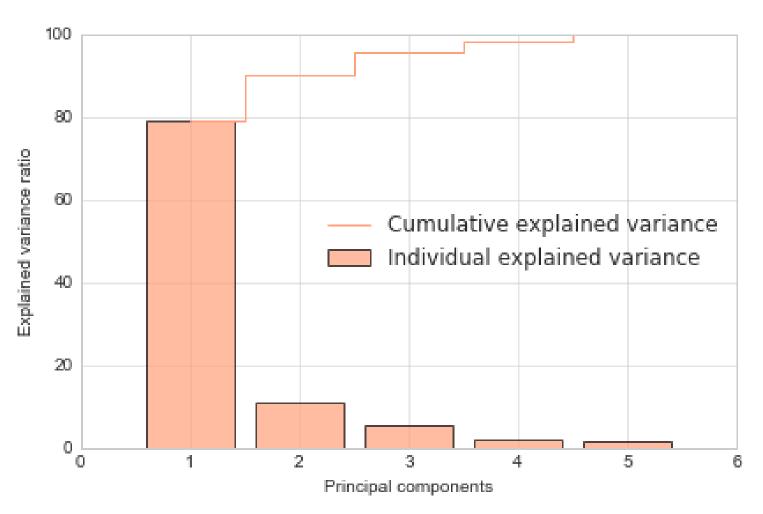
#### Corruption Measure

- I create the principal component of a series of variables
  - The number of pages, the number of lines, the number of images,
     and the total amount irregularities summarised for each report
- The latent component is the underlying corruption in the municipality

## Distribution of the Corruption Measure



### **Common Variation**



# **Empirical Strategy**

$$\Delta E_{pjt} = eta_0 + eta_1 \mathrm{Audit}_{pit-s} + eta_2 \mathrm{C}_{pit-1} + eta_3 \mathrm{Audit}_{pit-s} imes \mathrm{C}_{pit-1} + 
onumber$$
 $u_s + X_j^T \delta + au_t + \eta_p + arepsilon_{pjt}
onumber$ 

if i=j effect on the audited municipality itself

 $\beta_3$  coefficient of interest

# Corruption Intensity: Results

#### Benchmark Case: Corruption Intensity

	Municipal				Presidential	
	Reelection		$\Delta$ VS		$\Delta$	VS
	(1)	(2)	(3)	(4)	(5)	(6)
Audit	-0.111*** (0.036)	-0.159** (0.062)	-2.609** (1.111)	-3.564* (2.017)	-3.830** (1.901)	2.310 (3.331)
Audit * Corrupt. Index	0.013 $(0.019)$	(0.002)	0.249 $(0.536)$	(2.017)	-2.141** (0.902)	(3.331)
Corrupt. Index	-0.041** (0.018)		-1.012** (0.483)		0.850 $(0.664)$	
Audit * $2^0$ Tercile	(0.010)	0.078 $(0.086)$	(0.100)	2.186 (2.671)	(0.001)	-7.454 (4.657)
Audit * $3^0$ Tercile		0.101 $(0.086)$		0.144 $(2.598)$		-9.433** (4.047)
Observations	973	973	973	973	325	325
R-squared	0.123	0.132	0.150	0.171	0.313	0.538
Mean Corrupt. Index	0.0556	0.0556	0.0556	0.0556	0.239	0.239
F-test joint significance	5.120	2.964	3.383	2.337	3.430	4.025

Notes: Robust standard errors in parentheses. \*\*\* Significant at the 1 percent level, \*\* Significant at the 5 percent level, \* Significant at the 10 percent level.

### Campaign Expenditure

	Opp	osition Pa	rties	Incumbent Parties		
	(1)	(2)	(3)	(4)	(5)	(6)
Audit	0.229** (0.114)	0.242** (0.116)	0.208* (0.116)	-0.137 (0.127)	-0.179 (0.130)	-0.232* (0.128)
Audit * Corrupt. Index	(0.114)	(0.110)	-0.010 $(0.059)$	(0.127)	(0.130)	0.029 $(0.066)$
Corrupt. Index			-0.041 $(0.051)$			-0.027 $(0.056)$
Observations	1,400	1,400	1,400	817	817	817
R-squared	0.310	0.344	0.363	0.418	0.438	0.477
State FE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Party FE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
$\operatorname{Term}$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Party x Term FE		$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$
Controls			$\checkmark$			$\checkmark$

Notes: Standard errors clustered at the municipality level. \*\*\* Significant at the 1 percent level, \*\* Significant at the 5 percent level, \* Significant at the 10 percent level.

#### Geographical Spillovers: Corruption Intensity

	Lo	cal	Presidential			
	$\Delta$	VS	$\Delta$	VS		
	(1)	(2)	(3)	(4)		
Audit	-0.645	5.195	-3.134*	2.120		
Audit * Corrupt. Index	(1.663) -2.130**	(3.273)	(1.708) $-2.306***$	(2.175)		
Audit * 2 <sup>0</sup> Tercile	(0.917)	-8.297*	(0.783)	-4.858		
		(4.849)		(3.844)		
Audit * $3^0$ Tercile		-9.084** $(4.351)$		-9.847*** (3.218)		
Corrupt. Index	0.913 $(0.664)$		0.196 $(0.862)$			
Observations	465	465	871	871		
R-squared	0.139	0.140	0.490	0.499		
Mean Corrupt. Index	-0.00490	-0.00490	-0.00515			
F-test joint significance	1.950	1.667	4.468	3.553		

Notes: Standard errors clustered at the mesoregion area. \*\*\* Significant at the 1 percent level, \*\* Significant at the 5 percent level, \* Significant at the 10 percent level.

# Findings: Intensity of Corruption

- In presidential elections, areas sharing information flow behave similarly
  - Parties to blame and shame each-other
- In nearby municipalities, in local elections, voters react only if disclosed corruption is high enough
- There is no differential effect of the audit in the audited municipality in local elections
  - Consistent with opposition using these audit reports to attack the incumbent party

# Alternative Interpretations

### Alternative Interpretations

- These findings may be consistent with another explanation
  - Vote-Buying

### Latinóbarrometro

"Have you known someone in the last election who was pressured or received something to change his/her vote in a certain way?"

Vote-Buying

	Audited Municipality			Informed Neighbour			
	(1)	(2)	(3)	(4)	(5)	(6)	
Audit	0.014 (0.076)	-0.060 (0.155)	-0.087 (0.155)	0.087 (0.060)	-0.025 (0.126)	-0.025 (0.127)	
Observations	125	125	125	405	405	405	
R-squared	0.000	0.122	0.173	0.005	0.062	0.100	
State FE		$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	
Population		$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	
Controls			$\checkmark$			$\checkmark$	

Notes: Standard errors clustered at the municipality level. \*\*\* Significant at the 1 percent level, \*\* Significant at the 5 percent level, \* Significant at the 10 percent level.

# Conclusions

### Conclusions

- Strong electoral effect on the party in the presidential elections (audited and neighbours)
- Electoral effect on the party in neighbouring municipalities in local elections
- The spillovers are larger than the direct effect

### **Implications**

- These results are relevant towards better understanding the role of political parties as controlling authorities
- Electoral accountability as an important way to fight corruption
- Add to the literature that considers audits as a tool to combat corruption
- Spillovers from an anti-corruption program which we must take into account for cost-benefit analysis